

SECURITY RISK MANAGEMENT
FROM TECHNOLOGY VISION TO MARKET REALITY

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Topics

- The Risk Assessment Challenge
- What Is IT Security Risk Management?
- The technology
- The process – from dream to product to market leader

The Risk Assessment Challenge

What you don't know can hurt you

- *Measuring infrastructure risk is a security and a governance requirement.*
- *Despite fortunes invested, IT infrastructure security remains the **great unknown***
 - Lack of visibility – poor decisions
 - Too much information – need for automation

The Task is Significant

- Assessing IT infrastructure risk is more of an art
- Impossible to connect all the dots due to information overload
 - 10's or 100's of business applications
 - 1000's of servers, routers & firewalls
 - 10,000's security controls and access rules
 - 10,000's of vulnerabilities
- Continuous state of change
 - New vulnerabilities published daily
 - Constant network changes



However...the Task Can Be Simplified

Through advanced analytics, performed on a virtual model, an organization's security risk profile can be measured and risk exposure proactively reduced, while gaining insight into how effective security controls and access rules are.

We Call This....

Security Risk Management for IT Infrastructures

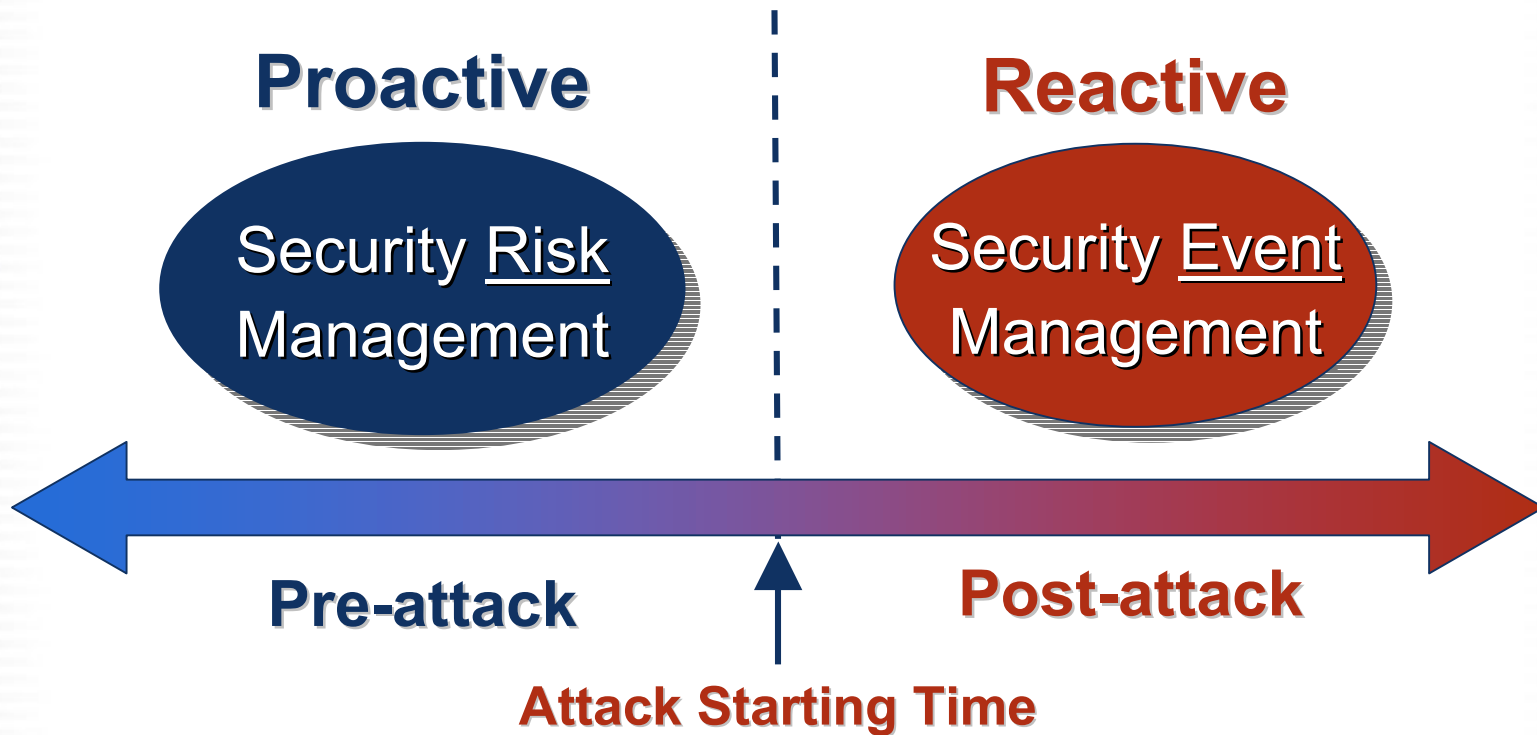
What is IT Security Risk Management?

*The complete process of understanding threats, prioritizing vulnerabilities, limiting damage from potential attacks, understanding the impact of proposed changes or patches on the target systems and the business, **and measuring all of the above.***

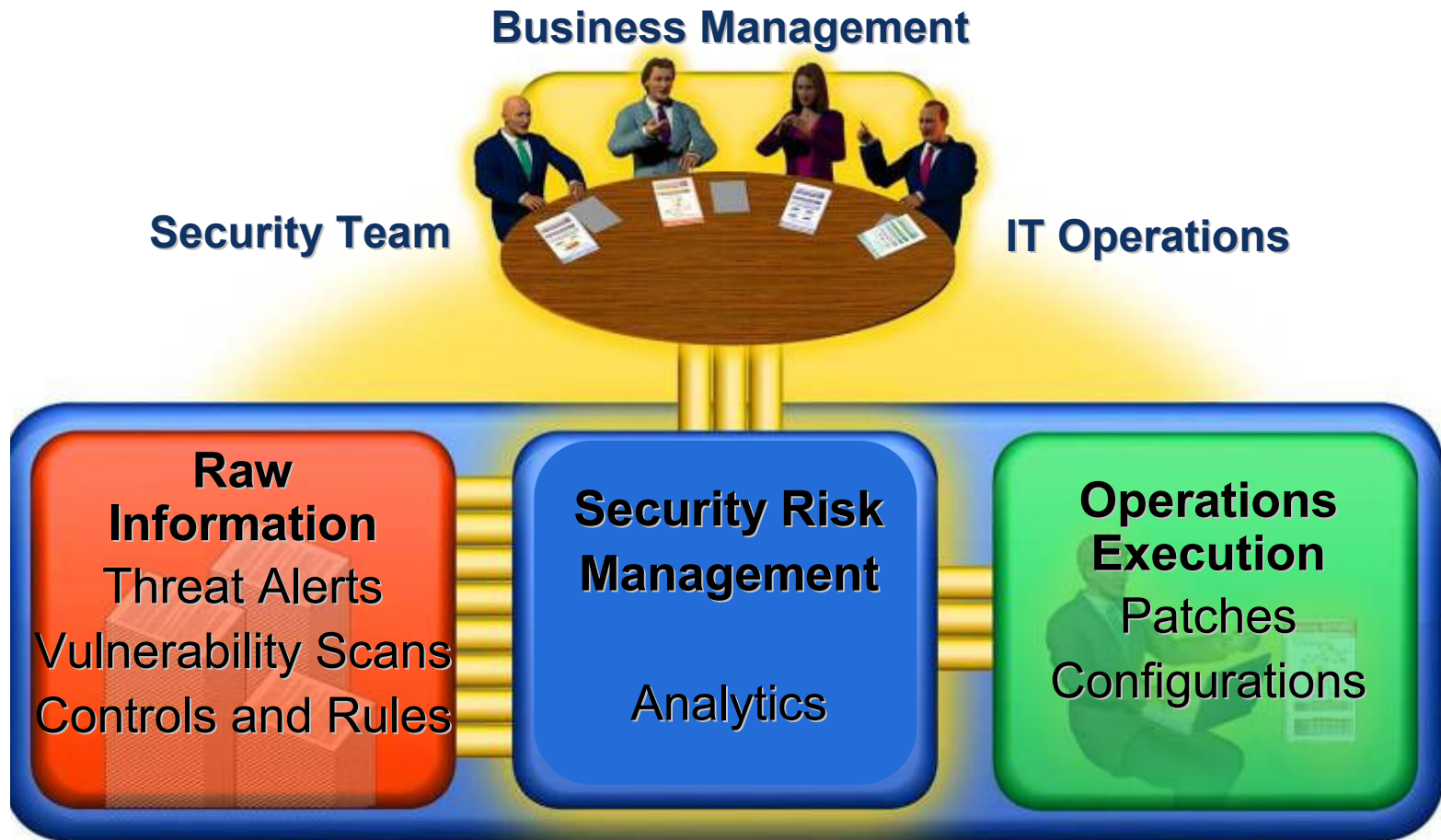


How is SRM Different Than SEM?

Attack Life Cycle



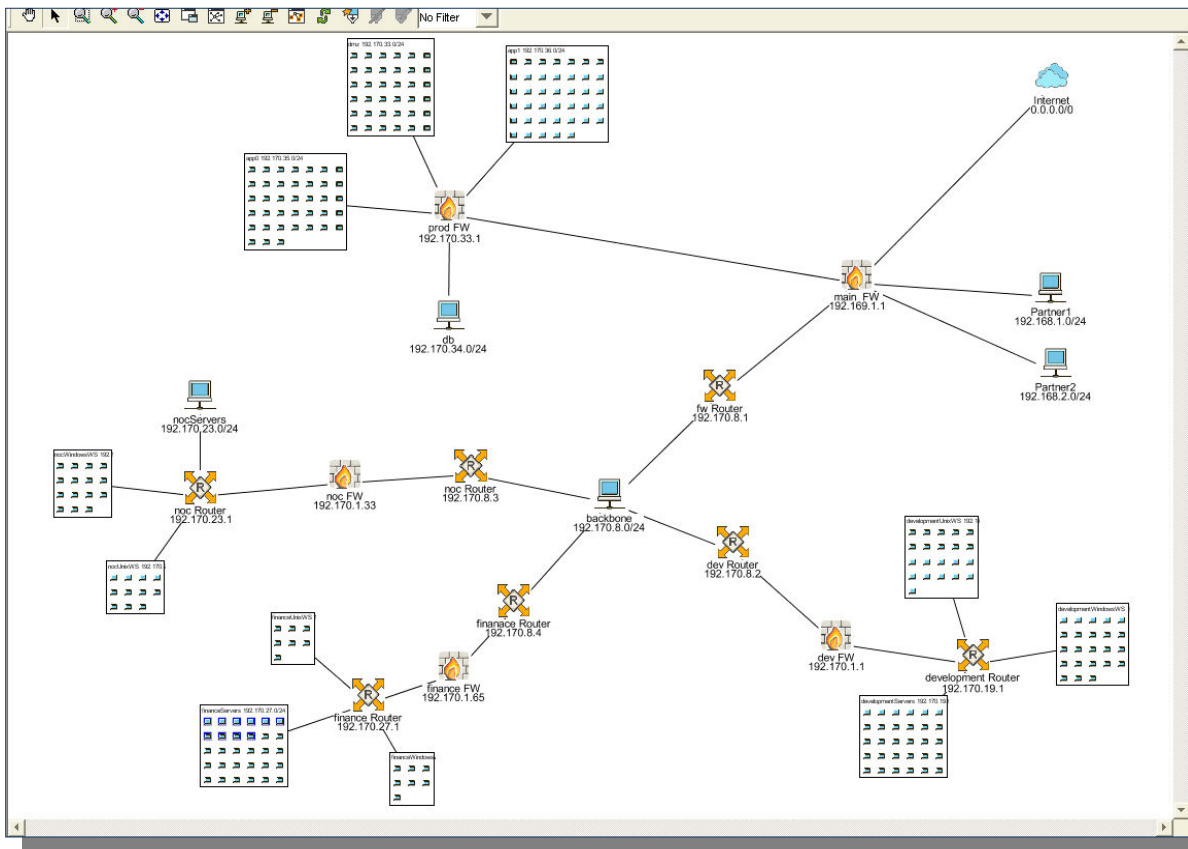
Where Does SRM Fit?





How Does SRM Work?

It All Starts With a Virtual Model

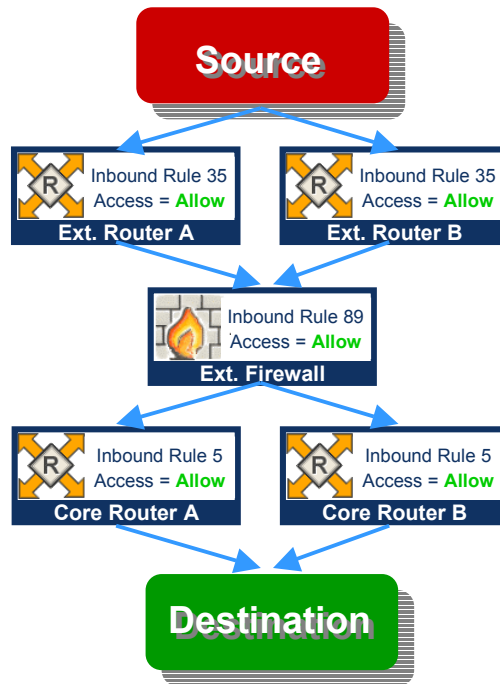


Single View of Threats, Controls and Policies

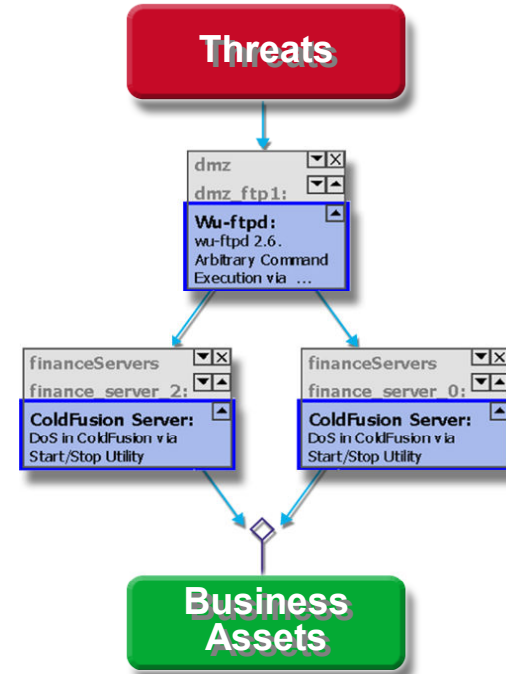


Simulation

Access Analysis



Attack Paths



War Games for Business



Analysis

- Business Impact Analysis
 - CIA (Confidentiality, Integrity, Availability)
 - Regulation (SOX, HIPAA...)
 - Damage levels

- Audit firewalls and uncover network policy violations

- Test and validate network configuration before deployment

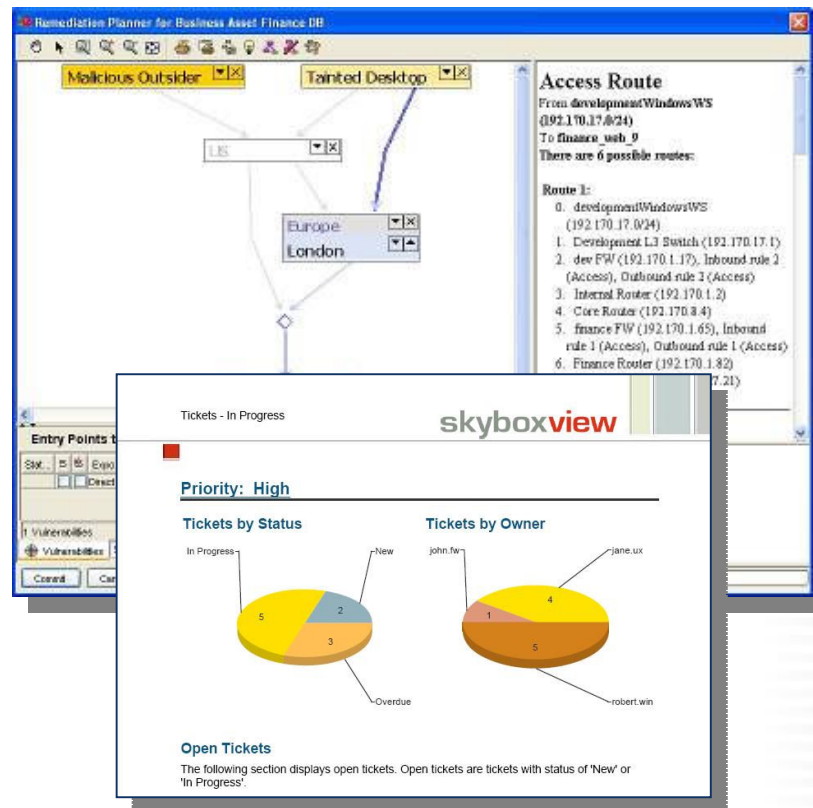


Managing the Risks That Matter



Mitigation Planning and Reporting

- Determine the most effective countermeasures
- “What-if” scenarios
- Workflow automation
- Reports geared for technical and business audiences



Plan Optimal and Safe Countermeasures

SRM examples

Automating the Risk Assessment and Mitigation Planning Process

- **Challenge:** Annual IT risk assessment audit performed by a team of 10 people. Due to constant network change and daily influx of new vulnerabilities findings quickly became obsolete. **Goal:** Move to a continuous and automated process.
- **Challenge:** Information overload. Vulnerability Scanners discovered 8500 vulnerabilities with over 1600 ranked as severe or critical. Over 20,000 security controls and access rules. **Goal:** Prioritized security battle plan, based on understanding which vulnerabilities are directly or indirectly exploitable according to the network access rules in place.
- **Challenge:** Hundreds of network configuration changes processed weekly. Network engineers unable to validate if proposed changes expose the organization to unacceptable risk. **Goal:** Reduce change validation process from weeks to hours.

Other potential SRM use cases

- Calculate impact of changes on network resilience
- Calculate impact of authentication controls on security risk
- Calculate impact of changes on performance
- Integrate Security Risk with other forms of Operational Risk
- SRM on data, applications, etc.

Summary - SRM Can Help

1. Continuously measure your organization's IT security risk profile
2. Build a defensible case for your security control set
3. Prioritize risk reduction projects based on their business impact
4. Deploy scarce resources on the risks that really matter (ROI)
5. Automate labor-intensive tasks and achieve operational efficiency
6. Measure and track the level of security and improvement

Entrepreneurial challenges

- Technology
- Culture
- The meaning of life

Technology Challenges

- Consistency
- Scalability
- Integrability
- Manageability
- Usability
- Maintainability

Cultural questions

- Conviction vs. communication
- Engineering vs. sales
- Local vs. global
- Hierarchy vs. cooperation
- Strong leadership vs. consensus

Fundamental questions

- Is it doable?
- Can we make a market?
- What exactly is that I am trying to sell?
- How fast should I run?
- Who are my constituents?
- Whose mistakes can I learn from?
- When should I let go?

A guide to the perplexed

- Do thorough research
- Surround yourself with experienced people you trust
- Make sure you can deal with failure and with success – and with a few years of not knowing the result
- Then, but only then, run as fast as you can to the goal!

The logo for Skybox Security features the word "skybox" in a bold, dark blue sans-serif font. The letter "o" is replaced by a red circle with a white dot in the center, resembling an eye or a lens. Below "skybox" is the word "security" in a smaller, red, lowercase sans-serif font. A registered trademark symbol (®) is positioned to the upper right of the "x" in "skybox".

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MANAGING THE RISKS THAT MATTER